

## VIII Financial Overview

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## I. Financial Highlights

Unit: NT\$ million

Item	2014	2015	2016	2017	2018
Assets	6,463,325	6,760,682	6,909,762	7,002,565	7,131,766
Discounts and Loans	45,924	51,415	51,078	50,574	48,973
Mutual Funds and Long-term Investments	4,134,026	4,411,666	4,573,095	4,590,121	4,576,877
Liabilities	6,319,607	6,618,243	6,754,469	6,839,557	6,960,475
Deposits and Remittances	5,542,898	5,813,762	5,994,921	6,065,297	6,163,003
Owner's Equity	143,718	142,439	155,293	163,008	171,291
Total Revenue	286,005	286,692	272,120	271,936	259,616
Interest Revenue	101,634	103,525	97,230	97,341	101,297
Total Expenses	274,011	274,912	262,313	261,328	245,185
Interest Expenses	52,429	55,657	49,565	45,170	44,593
Net Income	11,994	11,780	9,807	10,608	14,431
Return on Assets	0.19%	0.18%	0.14%	0.15%	0.20%
Return on Equity	8.77%	8.23%	6.59%	6.67%	8.63%

Remarks: 1. Return on Assets= Net Income/ Average Assets

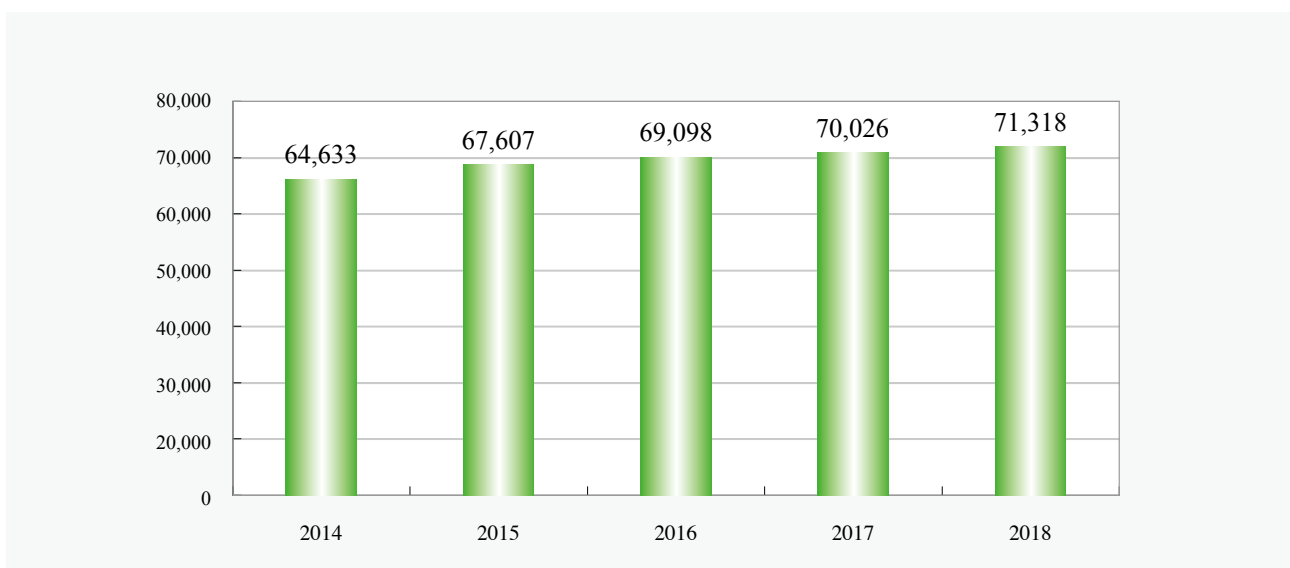
2. Return on Equity= Net Income/ Average Equity

3. Total expenses include income tax

4. The 2014-2017 Financial Statements was prepared in accordance with the Statement of Financial Accounting Standards of Taiwan and the settlement of explanation base. The 2014 Financial Statement was prepared in accordance with the 2013 IFRS with adjustment of accounting changes. The 2018 Financial Statement was attested by CPA.

### Tendency of Assets for the Past 5 Years

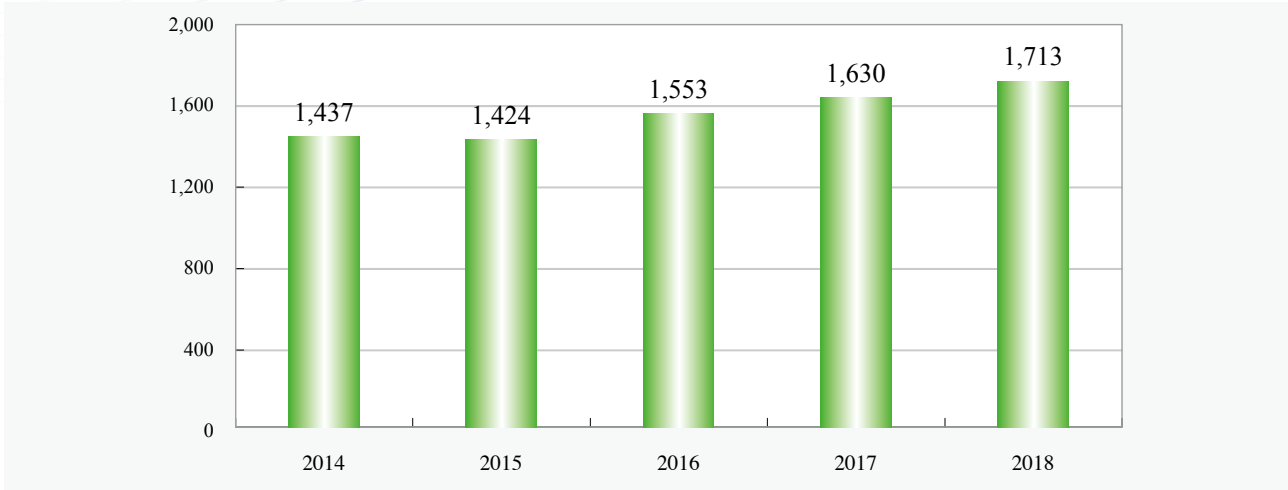
Unit: NT\$ 100 million



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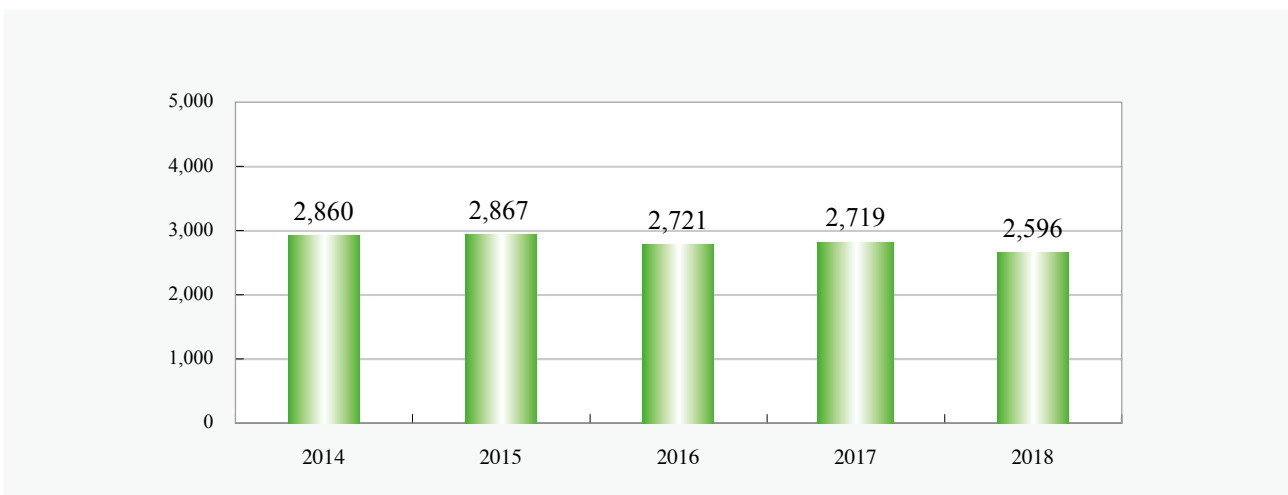
Tendency of Owner's Equity for the Past 5 Years

Unit: NT\$ 100 million



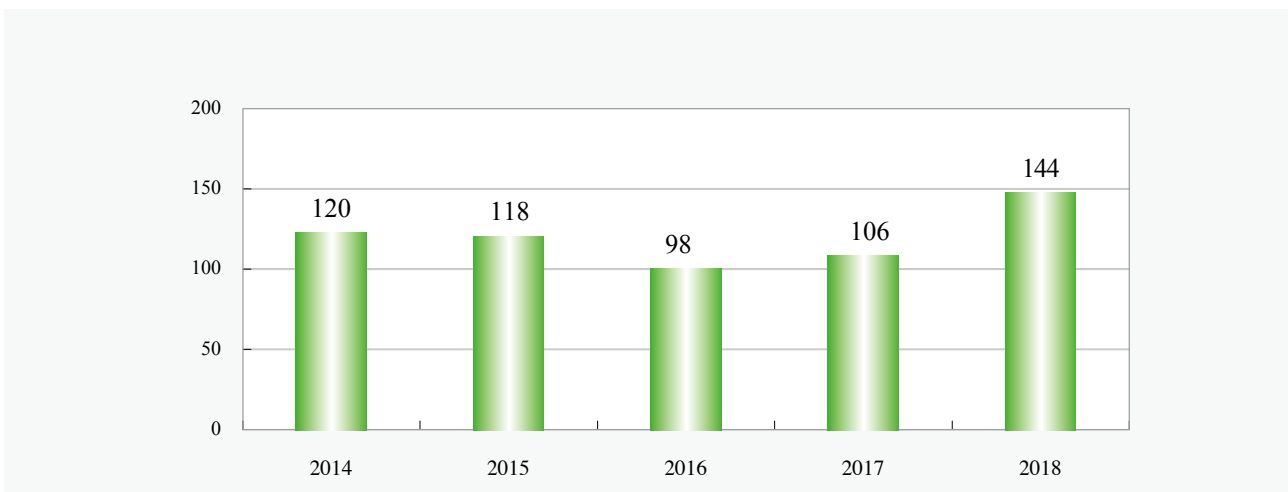
Tendency of Total Revenue for the Past 5 Years

Unit: NT\$ 100 million



Tendency of Net Income for the Past 5 Years

Unit: NT\$ 100 million



## II. Condensed Balance Sheet and Income Statement Data for the Past 5 Years

### Condensed Balance Sheet

Unit: NT\$ 1000

Item	2014	2015	2016	2017	2018	
Cash and Due from Banks	354,231,823	334,131,757	308,398,555	402,471,133	460,451,682	
Due from the Central Bank	1,764,864,633	1,792,151,063	1,807,288,531	1,791,887,579	1,804,930,412	
Financial Assets at Fair Value through Income Statement	6,348,105	3,437,618	2,797,089	10,964,031	63,488,571	
Investment in Bills & Bonds under Reverse REPO	2,442,947	3,010,995	7,502,104	2,402,201	2,528,140	
Receivable Accounts – Net	48,215,101	46,873,747	42,727,220	43,723,069	43,290,685	
Income Tax Assets	12,539,684	17,285,934	16,009,678	1,465,397	6,836,913	
Loan – Net	45,923,932	51,414,808	51,078,402	50,574,485	48,973,332	
Financial Assets at Fair Value through other Income Statements	–	–	–	–	282,931,155	
Available-for-Sale Financial Assets – Net	303,778,585	387,554,681	390,386,007	405,615,951	–	
Held-to-Maturity Financial Assets - Ne	3,403,310,764	3,610,747,319	3,769,005,065	3,741,179,681	–	
Investment under the Equity Method – Net	67,673	75,363	78,498	82,137	81,146	
Investment in Bonds without Active Market - Net	423,413,366	409,292,211	405,435,774	436,589,866	–	
Financial Assets from Sale of Amortized Cost	–	–	–	–	4,287,016,891	
Other Financial Assets – Net	3,455,899	3,996,874	8,189,943	6,653,156	6,847,635	
Investment-based Real Estate – Net	2,682,329	3,073,474	3,915,367	5,092,526	11,440,248	
Real Estate and Equipment – Net	86,415,744	91,150,904	93,524,585	98,470,877	102,936,631	
Intangible Assets – Net	360,011	433,941	412,972	413,425	349,620	
Deferred Income Tax Assets – Net	4,363,257	5,041,832	1,707,104	922,498	1,361,911	
Other Assets – Net	911,488	1,009,947	1,304,724	4,056,817	8,300,643	
Total Assets						
	Before Distribution	6,470,191,471	6,766,810,918	6,916,127,667	7,009,360,630	7,131,765,615
	After Distribution	6,463,325,341	6,760,682,468	6,909,761,618	7,002,564,829	–
Due to Banks	11,515,000	4,915,000	16,515,000	6,815,000	19,915,000	
Financial Liabilities at Fair Value through Income Statement	24,969,663	17,503,913	6,773,119	72,105	7,118,956	
Bills & Bonds Sold under REPO	–	4,800,000	1,005,364	–	–	
Amount Dues	76,411,980	71,878,172	70,247,578	56,223,028	53,282,654	
Current Tax	–	–	–	2,374,832	24,929	
Deposits and Remittances	5,542,897,815	5,813,761,964	5,994,921,433	6,065,296,928	6,163,002,573	
Insurance Liabilities	631,670,477	677,325,478	646,177,801	684,815,645	690,955,768	
Foreign Exchange Valuation Reserve	870,217	1,451,301	1,107,493	554,031	1,364,174	
Provisions for Employee Benefits	18,874,579	12,176,967	9,039,637	14,871,598	14,909,059	
Deferred Income Tax Liabilities	7,242,387	9,628,523	5,339,436	4,454,715	2,110,525	
Other Liabilities	5,154,794	4,801,545	3,341,540	4,079,049	7,791,308	
Total Liabilities						
	Before Distribution	6,319,606,912	6,618,242,863	6,753,801,805	6,839,556,931	6,960,474,946
	After Distribution	6,319,606,912	6,618,242,863	6,754,468,401	6,839,556,931	–
Capital Stock						
	Before Distribution	40,000,000	65,000,000	67,311,000	69,479,000	72,082,000
	After Distribution	40,000,000	65,000,000	67,311,000	69,479,000	–
Capital Surplus	27,107,576	6,407,576	6,407,576	6,407,425	6,407,425	
Retained Earnings						
	Before Distribution	53,401,751	54,017,005	55,384,154	56,791,081	65,592,074
	After Distribution	46,535,621	47,888,555	48,351,509	49,995,280	–
Other Owner's Equities	30,075,232	23,143,474	33,223,132	37,126,193	27,209,170	
Owner's Equities						
	Before Distribution	150,584,559	148,568,055	162,325,862	169,803,699	171,290,669
	After Distribution	143,718,429	142,439,605	155,293,217	163,007,898	–

Remark: 1. 2014-2018 Financial Statement was prepared in accordance with the Statement of Financial Accounting Standards of Taiwan and the settlement of explanation base. The 2014 Financial Statement was prepared in accordance with the 2013 IFRS with adjustment of accounting changes. The 2018 Financial Statement was attested by CPA.

2. The 2018 retained earnings were referred to as the retained earnings before distribution.

# VIII Financial Overview

## Condensed Income Statement

Unit: NT\$ 1000

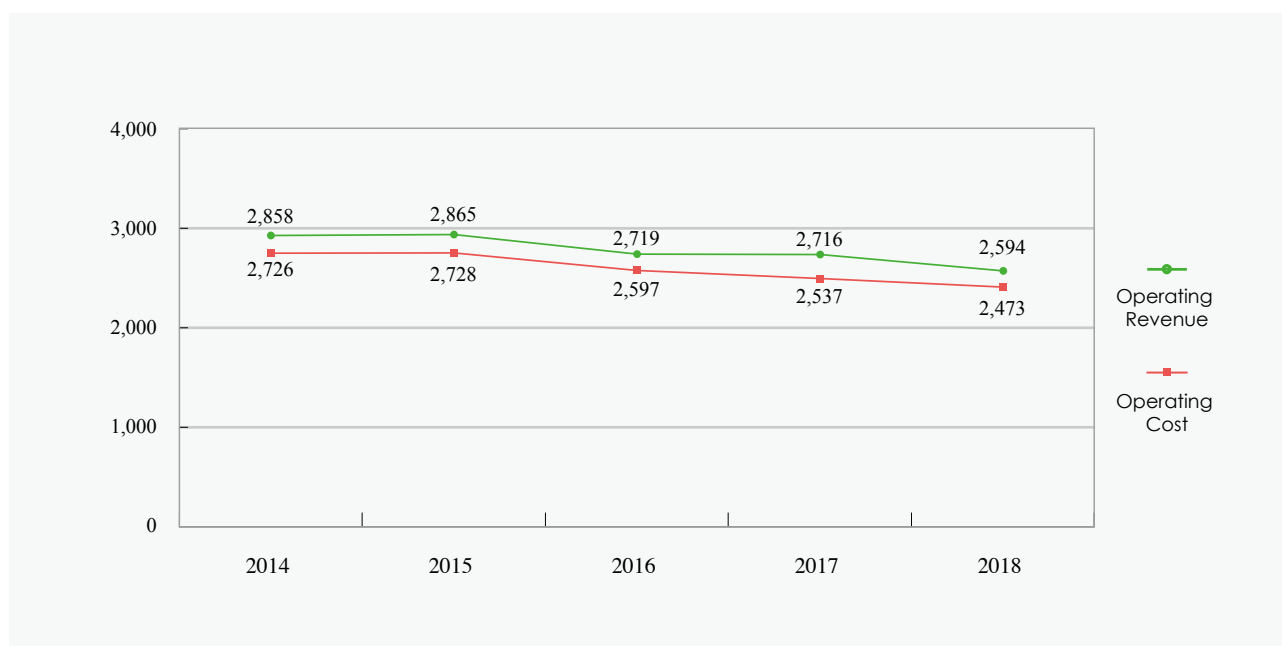
Item	2014	2015	2016	2017	2018
Operating Revenues	285,842,788	286,521,187	271,905,451	271,624,527	259,363,793
Operating Cost	272,612,686	272,842,442	259,691,281	253,722,711	247,323,286
Operating Profit	13,230,102	13,678,745	12,214,170	17,901,816	12,040,507
Non-Operating Profit (Loss)	58,716	60,917	102,910	(250,740)	161,328
Net Profit before Tax	13,288,818	13,739,662	12,317,080	17,651,076	12,201,835
Income Tax Expenses	1,294,336	1,960,030	2,510,481	7,043,463	(2,229,446)
Net Profit	11,994,482	11,779,632	9,806,599	10,607,613	14,431,281
Other Comprehensive Losses/ Gains (after tax)	8,722,595	(6,931,758)	10,079,658	3,903,061	(6,308,584)
Total Comprehensive Profit	20,717,077	4,847,874	19,886,257	14,510,674	8,122,697
Earnings per Share (NT\$)	1.66	1.63	1.36	1.47	2.00

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2. On April 30, 2018, the company transferred capital surplus to capital, making a total Paid-up capital of NT\$ 72.082 billion. Therefore, there are readjustments in 2014-2017's Earnings per Share.

## Operating Revenue and Cost

Unit: NT\$ 100 million



### III. Financial Analysis for the Past 5 Years

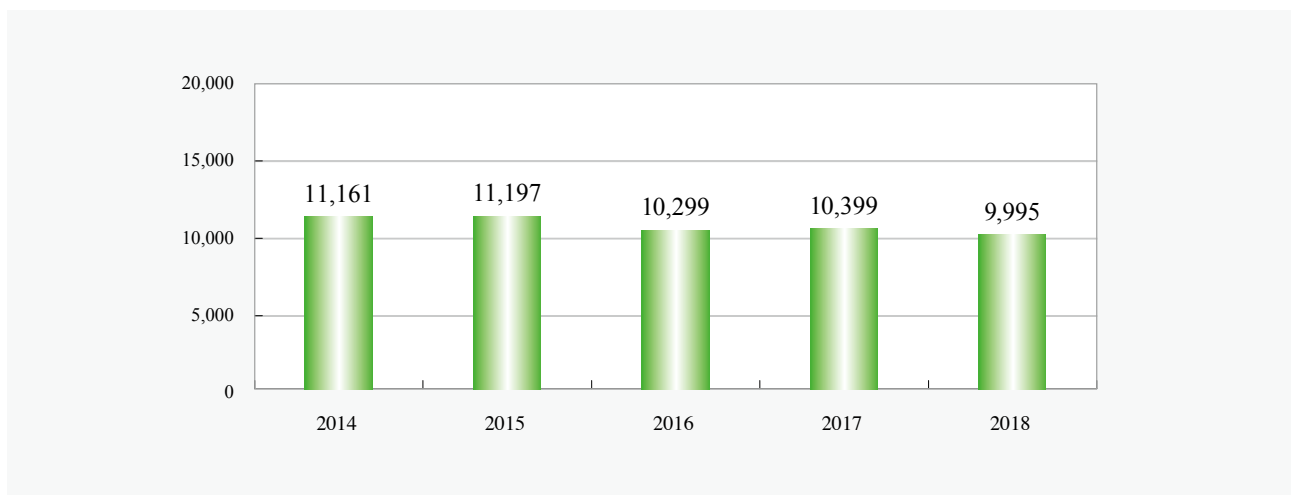
Item		2014	2015	2016	2017	2018
Operating Capability	Turnover of Total Assets (Number of Times)	0.05	0.04	0.04	0.04	0.04
	Average Operating Revenue per Employee (NT\$ 1,000)	11,161	11,197	10,299	10,394	9,995
	Average Earnings per Employee (NT\$ 1,000)	468	460	371	406	556
Profitability	Return on Assets (%)	0.19	0.18	0.14	0.15	0.20
	Return on Stockholders' Equities (%)	8.77	8.23	6.59	6.67	8.63
	Net Income Ratio (%)	4.20	4.11	3.61	3.91	5.56
	Earnings per Share (NT\$)	1.66	1.63	1.36	1.47	2.00
Growth Rate	Asset Growth Rate (%)	5.07	4.60	2.21	1.34	1.85
	Profit Growth Rate (%)	5.40	3.39	(10.35)	43.31	(30.87)

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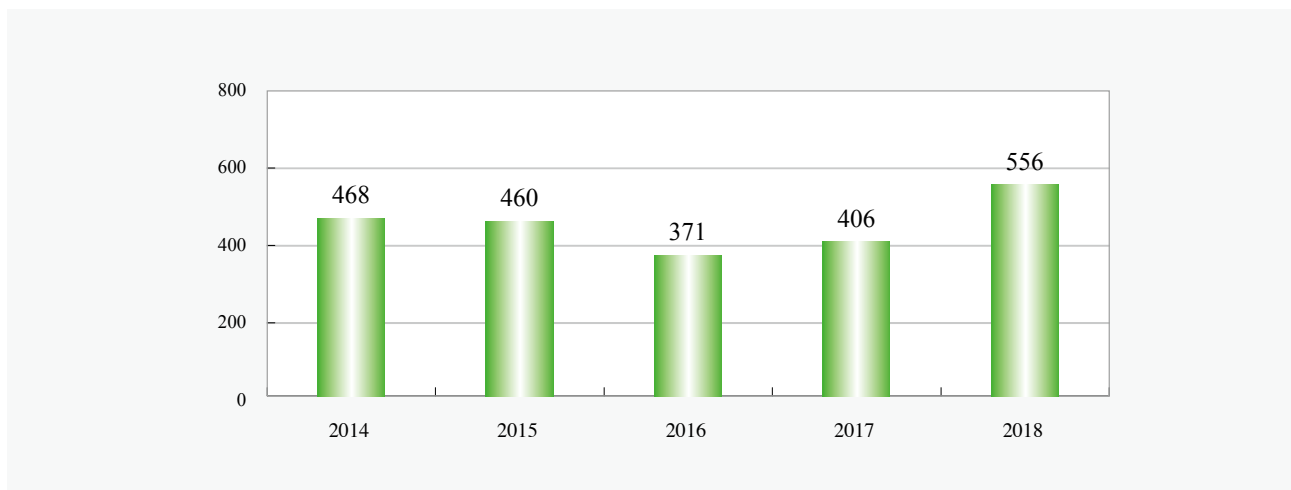
#### Average Operating Revenue per Employee

Unit: NT\$ 1,000



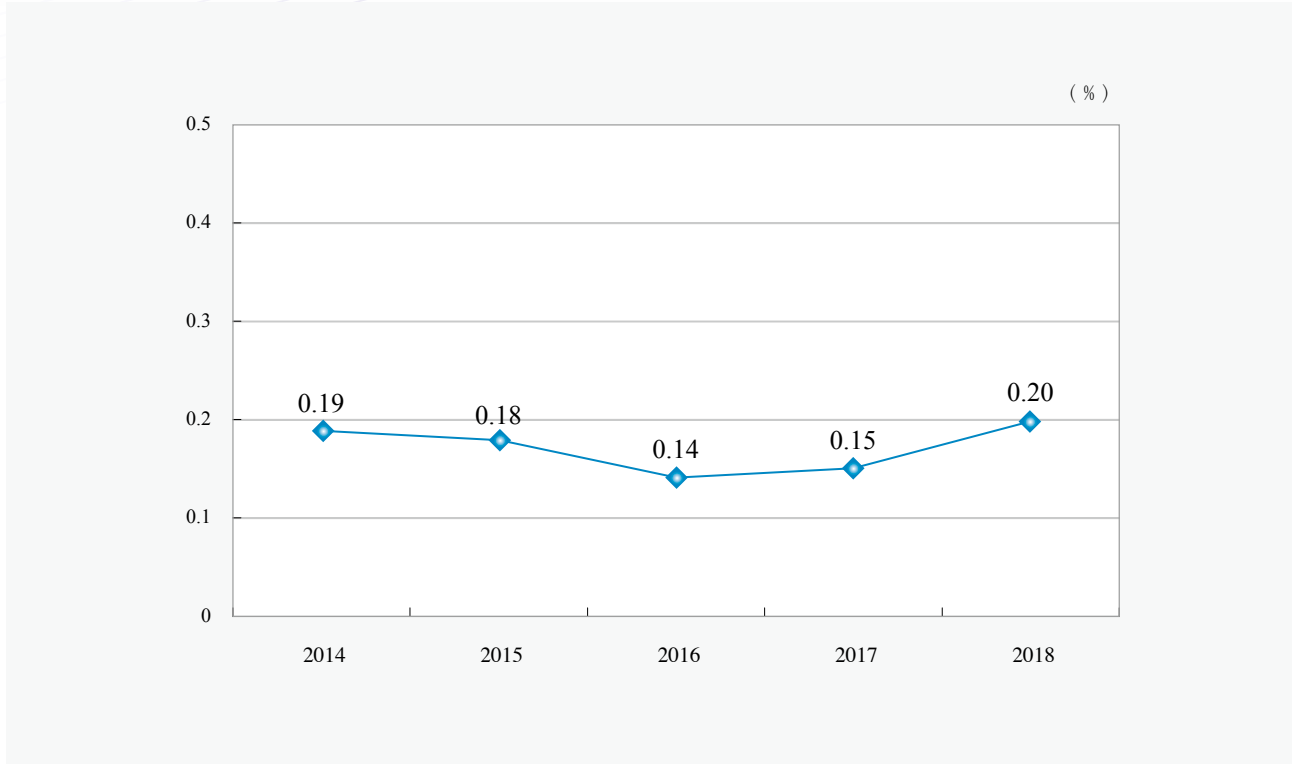
#### Average Earning per Employee

Unit: NT\$ 1,000

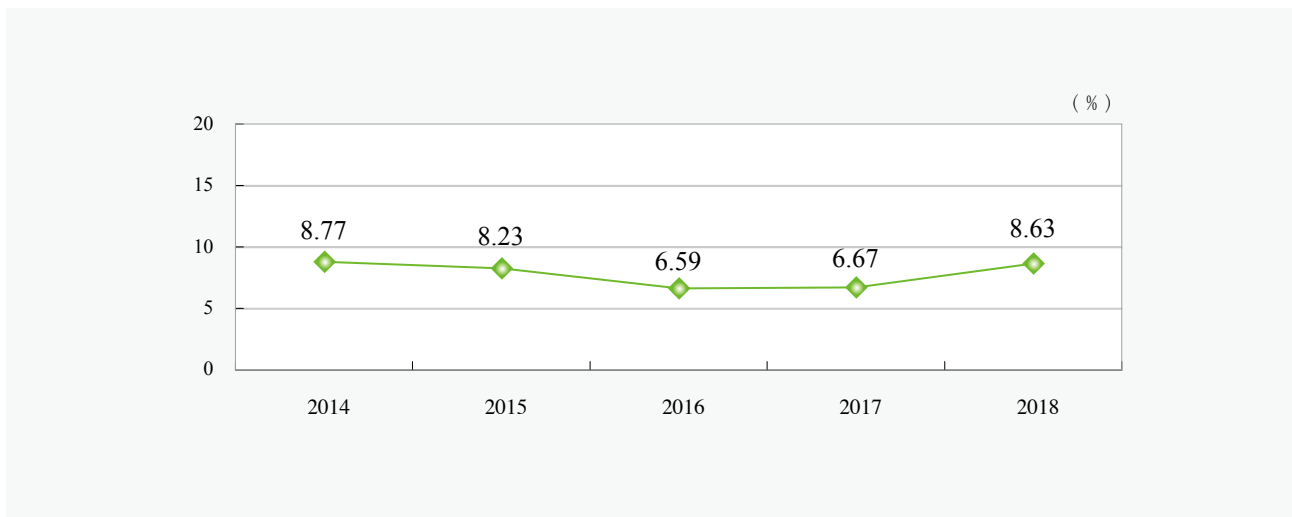


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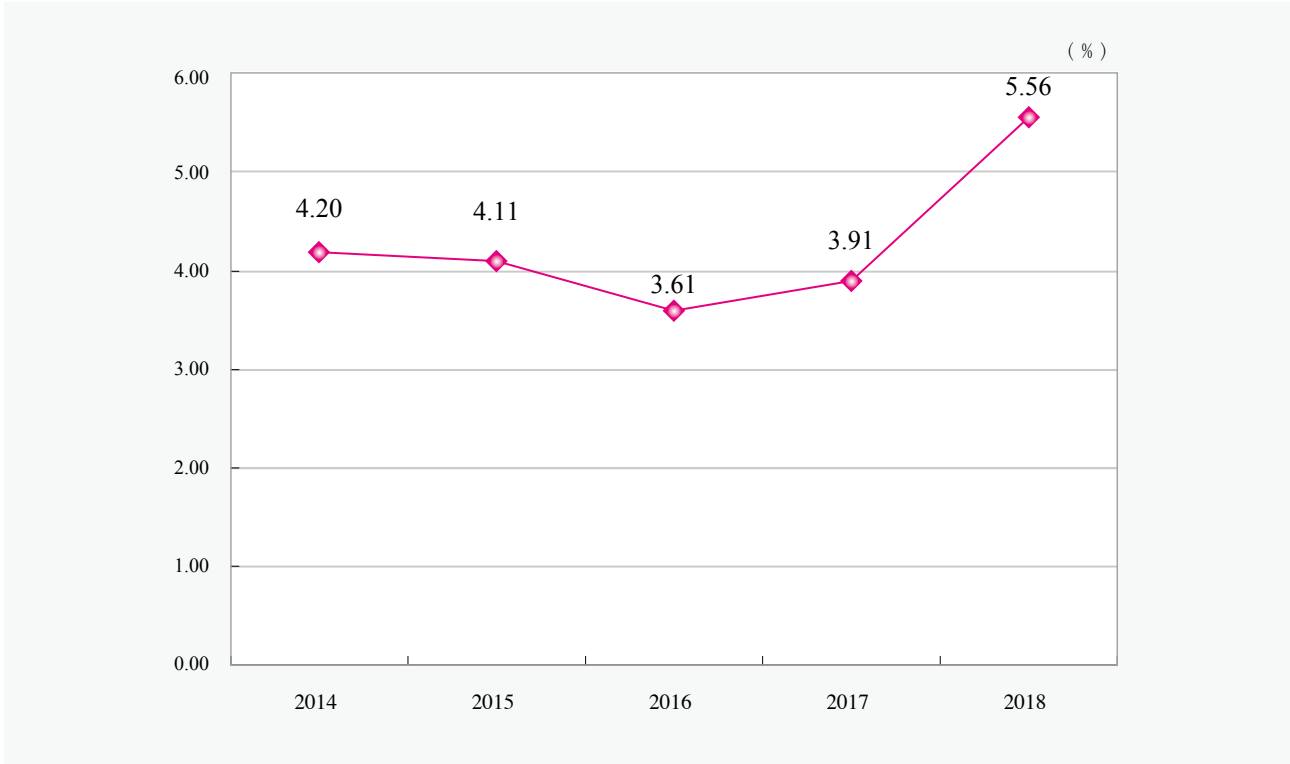
## Return on Assets



## Return on Stockholders' Equities



### Net Income Ratio



### Earnings per Share

